



Introduction :-

The present day business environment is significantly different from that of the yesteryears. The rapid pace of change is because of factors. Such as globalisation of market, advance information and manufacturing technology, deregulation, emphasis on total quality and quantity management, cost management, address these changing requirement in the organisations. In the change of business managers have turned to cost management to find ways & means to continuously reduce cost to improve produce/services with using the base of estimating the financial statement of present data.

Meaning of cost management :-

Cost management is the process of planning and controlling the budget of a business. it is a form of a business. to predict impending expenditure to help reduce the chance of going over budget it.

Definitions :-

According to the Honsen Mowen:

It identifies, collect, measures, classify and report information that is useful to managers in costing, planning, controlling, decision making.

Components of Cost Management

Material cost

Labour cost

Overhead cost

Objectives of Cost Management

* To reduce the cost expended by an Organisation while strengthening and strategy position of the firm

* To identifies future expenditure in a business to reduce budget over charge.

* Tackle, challenge in task in business Organisation management to reduce construction delay

* To improve pricing decision

Importance of Cost Management

* It helps to finish project on time and in given budget.

* It also help to analyse, expected cost due control expenses.

* It helps in cost based strategic planning

* It helps in improving factors productivity and profit margin

* It ensure that planning and control of



directly linked with revenue & profit planning.

- * This methods and practice are used to help firm in going success.

Tools and Techniqus of Cost Management

- * Activity based costing
- * Activity based Management.
- capacity cost management
- Cost of quality
- Target costing
- Economic value added
- Life cycle costing
- Balance score card
- Environment costing
- Strategic cost management
- Value creation models

Cost Control

Cost control is the process which focusses on controlling the total cost through comparative analysis.

In other words it is the process of maintaining and regulating the expenditure of fund is known as cost control.

definitions

According to Slaven and Raynald. Prof of accounting conceptually accounting is the discipline which provide information on internal and external uses of the information may all base decision that result

in the allocation of economic resources in the society.

Features of Cost Control

- * It aims at achieving the standards.
- * It is a preventive function.
- * In cost control, cost are optimised before they are incurred.
- * It contains guidelines and directive management such as how to do things, what do you, when do you.
- * It is generally applicable to teams which have standards.
- * It is an attempt to keep the expenses within the control.
- * It required continuous cost control report to identify the variance to be resolved.

Advantages of cost control

- * It help to achieve expected return on the capital invested in a company by resolving deviation between actual and expected standards.
- * It leads to improved standards of productions with the limited resources of company.
- * It reduce the price or try to maintain it by reducing the cost.
- * It leads to economic use of resources.
- * It enhance credit worthiness of the company.
- * It increase economic stability of the

Disadvantages of Cost Control

- x It reduce the flexibility and process improvement in the company.
- x It restrict innovation by emphasizing to reaching the present standard.
- x It requires skilled personnel to set the standards.
- x It involves lack of Creativity concerned with following the current standard.
- x It does not lead improvement to the standards.

Cost Reduction :-

Cost Reduction is a process aimed at lowering the cost unit or cost of production or services rendered without its quantity by using improved method and technique. (Such technique are budgetary control, standard control, material costing, labour control and overhead control)

Definitions

According to chartered institute of management accounts.

"The achievement of real and permanent reduction in the unit cost or services rendered without improving the its suitability for use intended."

features of cost Reduction

- * It is Genuine cost reduction which can be implemented by lowering the cost of production.
- * It includes permanent reduction in the cost.
- * It doesn't decline the Quality of production it remains the same.
- * Unit cost reduced by decreasing the expenditure at given level of output.
- * It can also be done by increasing the Quantity produced.

Advantages of Cost Reduction

- * Cost reduction increase profitability and production level of the Organisation.
- * Cost reduction enhance the cashflow of the Company.
- * Cost Reduction programme helps to achieving the goal of the company.
- * It is permanent in nature which apex the Organisational performance in the long period of time.
- * Cost Reduction does not impact on Quality of Product while reducing the cost.

Disadvantages of Cost Reduction

- * Workers and employee of an Organisation do not like to implement cost reduction Programme.
- * It's programme are continuous in nature and it is continuous attempt to lower the cost.

- * The cost reduction technique require more research which add on to the cost of the Company.
- * The cost reduction technique need to be implimented in planned manner.

Score or areas of Cost control and cost Reduction

- * Product design
- * Target costing
- * Value Analysis
- * Value Engineering
- * Value chain Analysis
- * Business process - re-engineering.

Tools and techique of cost control and Cost Reduction

- * Budgetory Control
- * Standard costing
- * Inventory control
- * Ratio Analysis
- * Varience Analysis
- * standardiation and Simplification
- * Quality Control
- * Job evaluation
- * Production planning and control
- * Business process - Re-engineering
- * Value Analysis
- * Automation
- * Operational Research

Difference between cost control and cost Reduction

Base	Cost Control	Cost Reduction
Step	Int process involved def	It is critical Ana
Involved	ning standard measurei ng actual performance comparing actual with standard and estimation g variance	lysis of existing standard to improve the standard rather than creating sta -ndards.
Techniq -ue	Cost control used techni -que like budgetary co -ntrol, and standard Costing	It uses tools like Simplification sta -ndardisation, value Engineering and ABC Analysis
focus	It focus on maintainin -g the standards, and esta-blishing the stand -ards	It is Challenging all the 3 defined standards and be -aring cost of pro -duction, reduce the cost of production
Time period	It is not a dinomic function. it tries to r each the minimum cost at a given point of time	It is a continuous process it does not period based concept but it analyse new way to reduce the Cost
Orientation	It is focus on the past and present cost data	It is future Oriented Concept.

nature	It can be regarded as preventive function as it attempts to maintain the cost at the required pre-set standard	It is corrective measure it tries to improve the efficiency of the existing control mechanism. It assumes that there is always scope of reduction.
Determinacy (Permanent)	It is temporary nature it is just a measure to reduce variance between actual and budgeted	It is permanent reduction in cost of goods and services.
Cost concerned	It focus on reducing the over all cost	It is an attempt to reduce per unit cost.
Quality concerned	It does talk of the Quality of the product it focus on reduction Only.	It is reducing the cost with minimum maintaining the Quality of the product.
frequency	It is more or repeated Creativity it requires clowd minority.	It is research oriented it is a form of improvement of demands and creativity.

Marginal cost

Meaning:-

Marginal cost is a amount at any given value of output by which aggregate cost are changed if the volume of output is increased or decreased by unit.

or

Marginal cost in economics it is a incremental cost of production which arise due to one unit increase in the production quantity.

Ex:- xyz limited produce 10000 unit of product by incurring total cost ₹ 3,50,000 by incurring to cost details are as follows

direct labour

direct material ₹ 10 per unit

direct employee cost ₹ 8 per unit

Variable cost ₹ 2 per unit

fixed overhead ₹ 1,50,000

Particular	10,000 Unit	10001	Change in cost
direct material 10 p.u	100000	100001	10
direct employee cost	80000	80008	8
Variable cost 2 per	20000	20002	2
fixed overhead	1,50,000	1,50,000	0
	3,50,000	3,50,020	20

Definition of Marginal cost

According to CIMA:- Marginal costing is a ascertainment of marginal cost and the effect on profit or change in the value or type of output by differentiating fixed cost and Variable cost.

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features of Marginal cost

- * It is a technique of costing which is used to ascertain the marginal cost and to know the impact of variable cost on the value of output.
- * All cost are classified into fixed and variable cost on the basis of variability.
- * Variable cost alone are charged on product on fixed cost are recovered from contribution margin.
- * Valuation of stock of work in progress and finished goods is done on the basis of marginal cost.
- * Selling price is based on marginal cost plus contribution.
- * Profit is calculated by deducting marginal cost and fixed cost from sales.
- * The profitability of product or departments is based on contribution made available by each product or department.

$$\begin{aligned} \text{Contribution} &= \text{Selling price} - \text{Marginal cost} \\ \text{Profit} &= \text{Contribution} - \text{fixed cost} \\ \text{Contribution} - \text{fixed cost} &= \text{Profit} \end{aligned}$$

Advantages of Marginal cost

- * It is a Simplified pricing policy
- * It helps to proper recovery of overhead
- * It Shows Real-estate profit to the Organisation
- * It helps to how much to produce, when to produce, why to produce.
- * It is more control over all Expenditure.
- * It helps in decision making activity.
- * It is based on short-term profit planning.

Contribution

It is a difference between its sales value and the marginal cost is known as contribution

or

Contribution is the amount of earning remaining after all direct cost have been subtracted from Total Revenue.

or

when contribution is more than fixed cost it is treated as profit when fixed is more than the contribution it is treated as loss.

Advantages of Contribution

- * It helps to the management in a fixation of selling price
- * It helps in ascertaining the break even point.
- * It helps to the management in the selection of proper product mix per profit maximisation.

- * It helps to the management in deciding whether purchase or manufacturing product
- * It helps in taking decision as regards to adding new product in the market.

Contribution Equations

$$\text{Contribution} = \text{Selling price} - \text{Marginal cost}$$

$$\text{Contribution} = \text{Fixed cost} + \text{Profit}$$

$$\text{Sales} - \text{Variable} = \text{Fixed cost} + \text{Profit}$$

$$\text{Profit} = \text{Contribution} - \text{fixed cost}$$

⇒ when Sales is not given but Contribution is given

$$\text{Sales} = \text{Contribution} + \text{Variable cost}$$

⇒ when fixed cost is not given but profit is given

$$\text{fixed cost} = \text{Contribution} - \text{Profit}$$

⇒ when Variable cost is not given

$$\text{Variable cost} = \text{Sales} - \text{Contribution}$$

Findout Contribution and profit from the following details.

Variable cost ₹ 50,000

fixed cost ₹ 20,000

Selling price ₹ 80,000

$$\text{Contribution} = \text{Selling price} - \text{Variable cost}$$

$$80,000 - 50,000$$

$$= 30,000$$

$$\text{Profit} = \text{Contribution} - \text{fixed cost}$$

$$30,000 - 20,000$$

Findout Contribution and Profit.

- i) when sale price is not given
- ii) when fixed cost is not given
- iii) when Variable cost is not given

$$\text{Sales} = 26000 \text{ ₹}$$

$$\text{Variable cost} = 12000$$

$$\text{fixed cost} = 8000$$

Solution

Calculation of Contribution

$$\begin{aligned}\text{Contribution} &= \text{Selling price} - \text{Marginal cost} \\ &= 26000 - 12000 \\ &= 14000\end{aligned}$$

Calculation of Profit

$$\begin{aligned}\text{Profit} &= \text{Contribution} - \text{fixed cost} \\ &= 14000 - 8000 \\ &= 6000\end{aligned}$$

- i) when sale price is not given

$$\begin{aligned}\text{Sale} &= \text{Contribution} + \text{Variable cost} \\ &= 14000 + 12000\end{aligned}$$

$$= 26000$$

- ii) when fixed cost is not given

$$\begin{aligned}\text{fixed cost} &= \text{Contribution} - \text{Profit} \\ &= 14000 - 6000 \\ &= 8000\end{aligned}$$

- iii) when Variable cost is not given

$$\begin{aligned}\text{Variable cost} &= \text{Sales} - \text{Contribution} \\ &= 26000 - 14000 \\ &= 12000\end{aligned}$$

Break Even Analysis

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Cost Volume Profit analysis examines the relationship of cost and profit to the volume of business to maximise the profit of the Organisation. It is also called as profit planning.

Cost Volume Profit Analyse happens due to change in the production level competition increased demand change in selling price, cost and control tools and technique.

Objectives of Break Even Analysis

- * It helps to forecast profit and to know the relationship between profit and cost
- * This analyse is useful in setting the flexible budget.
- * It analyse suggest in valuation of product performance for the purpose of control
- * It helps to formulate price policies by showing the different kind of price structure
- * This analyse help to attend the target profit
- * This analyse is help in managerial decisions like make or buy suitable sales mix and product.

Assumption of cost Volume Profit analysis or Break even Analysis

- * Fixed and variable cost pattern can be established with reasonable accuracy and that fixed cost remain static or constant and marginal cost completely variable at all level of output.

- * Factor price is constant at all level of Sales Value
- * Efficiency and productivity remain unchanged. Turnover level is only the relevant factor affecting on cost and revenue.
- * The Volume of production equal to the Volume of sales.

Elements of cost volume Profit Analysis

- * Contribution
- * Profit Volume ratio
- * Break even point
- * Margin of safety.

Profit Volume Ratio

The ratio or percentage of Contribution margin to sales is known as profit volume ratio. This ratio is also known as Marginal income ratio, Contribution to sales ratio and variable profit ratio. P.V ratio usually expressed as percentage it is the rate at which profit increase with increasing Volume.

$$\text{Profit Volume ratio} = \frac{\text{Contribution}}{\text{Sale}}$$

$$\text{Required sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{Plv ratio}}$$

$$\text{Plv ratio} = \frac{\text{Change in Profit}}{\text{change in sales}}$$



Calculate Plv ratio from the following data
 Sales of ₹ 25,000
 Variable cost = ₹ 15,000

$$\begin{aligned} \text{Contribution} &= \text{Sales} - \text{Variable cost} \\ &= 25,000 - 15,000 \\ &= 10,000 \end{aligned}$$

$$\text{Plv ratio} = \frac{\text{Contribution}}{\text{Sale}}$$

$$\begin{aligned} &= \frac{10,000}{25,000} \\ &= 0.40 \text{ or } 40\% \end{aligned}$$

Following information related to x com. Lmt
 fixed cost for the year = 1,60,000
 Profit value ratio = 40%

Calculate the sales to earn profit of ₹ 40,000

Fixed cost = 1,60,000

Plv sale = 40%

desire profit = 40,000

Sales Volume = ?

$$\text{Requize Sale} = \frac{\text{Fixed cost} + \text{Profit}}{\text{Plv ratio}}$$

$$= \frac{1,60,000 + 40,000}{40\%}$$

$$= \frac{2,00,000 \times 100}{40}$$

5,00,000

Margin of Safety

Margin of safety is the difference between actual sales and sales at Break even point. Sales beyond break even volume brings in profit. Such shares re-present margin of safety.

Margin of safety = Total sales - Break even point

when p/v ratio is available/given
Margin of safety = $\frac{\text{Profit}}{\text{P/v ratio}}$

Steps used to improve the margin of safety

- * lowering the fixed cost
- * lowering the variable cost so as to improve marginal contribution
- * Increasing volume of sales if there is unused capacity.
- * Improving the selling price if market condition is permit
- * Changing the product mix as to improve contribution of the company.

Break even point

The sales volume which equals to that revenue with related cost and result in neither profit nor loss is called as Break even point

Methods for determining B.E.P

- * Algebraic Method
- * Graphic - Re-presentation.



Contribution Margin Approach

$$B.E.P \text{ (in unit)} = \frac{\text{Total Fixed cost}}{\text{Selling price} - \text{Variable cost}}$$

or

Fixed cost

Contribution per unit.

$$B.E.P \text{ (in Rupee)} = B.E.P \text{ units} \times \text{Selling price per unit}$$

from the following particular calculate

* Contribution

* Break even points in units and sales

* Amount of sales to earn profit of ₹ = 30000

* Sales 5000 units at ₹ 20 per unit, Variable cost ₹ 10 per unit

* fixed cost ₹ = 40000

Total number of unit = 5000

Selling price = ₹ 20 per unit

Variable cost = ₹ 10 per unit

Fixed cost = ₹ 40000

Calculation of Contribution

$$\text{Contribution} = \text{Sales} - \text{Variable cost}$$

$$= (5000 \times 20) - (5000 \times 10)$$

$$1,00,000 - 50,000$$

$$= 50,000$$

$$BEP \text{ (in unit)} = \frac{\text{Total Fixed cost}}{\text{Selling price per unit} - \text{Variable cost}}$$

$$= \frac{40,000}{20 - 10}$$

$$20 - 10$$

$$\frac{40,000}{10}$$

$$= 4,000 \text{ units}$$

$$= 4,000 \text{ units}$$

$$\begin{aligned} \text{BEP (in sales)} &= \text{BEP units} \times \text{selling price per unit} \\ &= 4,000 \times 20 \\ &= 80,000 \end{aligned}$$

* Amount of = 30,000 Profit

$$\text{Sales} = \text{Fixed cost} + \text{Profit} \times \text{Sales}$$

$$\text{Sales} - \text{Variable cost}$$

$$= \frac{40,000 + 30,000 \times 1,00,000 (5,000 \times 20)}{1,00,000 - 50,000 (5,000 \times 10)}$$

$$= \frac{70,000 \times 1,00,000}{50,000}$$

$$= 140,000$$

$$\text{Sales} = 140,000$$

Amol limited provided the following information
Sales 20,000 units and 5 per unit

Variable cost 3 per unit

Fixed cost 8,000 per annum
calculate

- i) Profit Volume ratio
- ii) Break Even Point in Sales
- iii) Sales to earn Profit of ₹ 20,000
- iv) Profit of sale of ₹ 60,000

$$\begin{aligned} \text{Contribution} &= \text{Sales} - \text{Variable cost} \\ &= (20,000 \times 5) - 20,000 \times 3 \\ &= 1,00,000 - 60,000 \\ &= 40,000 \end{aligned}$$



i) Profit volume ratio

$$\text{PLV ratio} = \frac{\text{Contribution}}{\text{Sale}}$$

$$\frac{40,000}{100,000 (20,000 \times 5)}$$

$$\frac{2}{5} = 40\%$$

ii) Break Even point

$$\text{Break even point} = \frac{\text{Fixed cost}}{\text{PLV ratio}}$$

$$= \frac{8000}{40\%} \quad (8000 \times \frac{100}{40})$$
$$= 20,000$$

iii) Sales to earn profit of ₹ = 20,000

$$\text{Sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{PLV ratio}}$$

$$= \frac{8000 + 20,000}{40\%}$$

$$= \frac{28,000 \times 100}{40}$$

$$= 70,000$$

iv) Profit of Sales of ₹ 60,000

Sales $\times$ P/V ratio - Fixed cost

$$60,000 \times 40\% - 8,000$$

$$24,000 - 8,000$$

$$= 16,000$$

Sonu machine Lmt. furnish the following details

Year	Sale	Profit
2020	2,00,000	10,000
2021	1,80,000	2,000

You are required to calculate

i) Profit volume ratio

ii) Break even point in sales

iii) Profit or loss at sales of ₹ 1,50,000

iv) Sales to earn a profit of ₹ 15,000

i) Calculation of P/V ratio

$$\text{Profit volume ratio} = \frac{\text{Change in Profit}}{\text{Change in Sales}}$$

$$= \frac{10,000 - 2,000}{2,00,000 - 1,80,000}$$

$$= \frac{8,000}{20,000}$$

$$= \frac{8,000}{20,000}$$

$$= 0.40 / 40\%$$

$$= 0.40 / 40\%$$

ii) Break Even point in sales

$$\text{Fixed cost} = (\text{Sales} \times \text{P/V ratio}) - \text{Profit}$$

$$(2,00,000 \times 40\%) - 10,000$$

$$80,000 - 10,000$$

$$= 70,000$$

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$$B.E.P = \frac{\text{Fixed cost}}{\text{P/v ratio}}$$

$$= \frac{70.000}{40\%}$$

$$= 1.75.000$$

iii) Profit of sales of = 150.000

$$\text{Sales} \times \text{P/v ratio} - \text{fixed cost}$$

$$(150.000 \times 40\%) - 70.000$$

$$60.000 - 70.000$$

$$10.000 \text{ (loss)}$$

iv) Sales to Earn a Profit of 15.000

$$\text{Sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{P/v ratio}}$$

$$= \frac{70.000 + 15.000}{40\%}$$

$$= \frac{85.000 \times 100}{40}$$

$$= 2.12.500 //$$

You are given the following data of max limited for the year 2020-21

Sales = 50,000 units at 10 each

Variable cost = 6 per unit

fixed cost = 1,50,000 per annum

Calculate

i) Profit Volume ratio

ii) Break even point in sales

iii) Margin of safety

iv) Sales to earn a profit of ₹ 30,000

v) Profit at sales of ₹ 40,000

Solution

i) Profit Volume ratio

Contribution = Sales - Variable cost

$$50,000 \times 10 - 50,000 \times 6$$

$$5,00,000 - 3,00,000$$

$$= 2,00,000$$

P/v ratio = $\frac{\text{Contribution}}{\text{Sales}}$

$$= \frac{2,00,000}{5,00,000}$$

$$= 0.40 = 40\%$$

$$= 0.40 \times 100 = 40\%$$

ii) Break even points in sales

B.E.P (in sales) = $\frac{\text{Fixed cost}}{\text{P/v ratio}}$

$$= \frac{1,50,000 \times 100}{40}$$

$$= 3,75,000$$

$$= 3,75,000$$



iii) Margin of safety

$$\text{Margin of Safety} = \text{Actual sale} - \text{B.E.P}$$

$$500,000 \times 10 - 3,75,000$$

$$500,000 - 3,75,000$$

$$= 1,25,000$$

iv) Sales to earn a profit of = 30,000

$$\text{Sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{P/V ratio}}$$

$$\text{P/V ratio}$$

$$= \frac{1,50,000 + 30,000}{40\%}$$

$$40\%$$

$$= \frac{1,80,000 \times 100}{40}$$

$$= 4,50,000$$

vs Profit at sales of ₹ 4,00,000

$$\text{Profit} = \text{Sales} \times \text{P/V ratio} - \text{Fixed cost}$$

$$4,50,000 \times 40\% - 1,50,000$$

$$1,80,000 - 1,50,000$$

$$30,000$$

$$\text{Profit at sales} = \text{Sales} \times \text{P/V ratio} - \text{Fixed cost}$$

$$= 4,00,000 \times 40\% - 1,50,000$$

$$1,60,000 - 1,50,000$$

$$= 10,000$$

Swarli Company Ltd. provides the following data

Selling price = ₹ 40 per unit

direct material = ₹ 10 per unit

direct labour = ₹ 4 per unit

Variable manufacturing overhead ₹ 7 per unit

Sales commission 10% of sale price

fixed factory overhead ₹ 1,60,000 per annum

fixed selling overhead ₹ 20,000 per annum

- i) Calculate Break even point in Sales and Quantity
- ii) find Margin of safety at 20,000 unit sales at 40 each
- iii) how many units must be sold to earn ₹ 1,30,000 profit
- iv) determine revised break even point if fixed overhead increased by 20,000

Solution

calculation of variable cost

direct material = 10

labour 4

overhead 7

Commission on 4

25

Calculation of fixed cost

Fixed factory overhead = 1,60,000

Selling overhead 20,000

fixed cost → 1,80,000

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ii) calculation of Plv ratio

$$\text{plv ratio} = \frac{\text{Contribution}}{\text{Sale}}$$

$$= \frac{40-25}{40}$$

$$= 0.375 \text{ or } 37.5\%$$

iii) Break Even point (in sales)

$$\text{B.E.P} = \frac{\text{Fixed cost}}{\text{Plv ratio}}$$

$$= \frac{180000}{37.5\%}$$

$$= 480000$$

Break even point (in units)

$$\text{B.E.P} = \frac{\text{Total fixed cost}}{\text{Selling price per unit} - \text{Variable cost p.u.}}$$

$$= \frac{180000}{(40-25)}$$

$$= \frac{180000}{15}$$

$$= 12000 \text{ (units)}$$

iii) Margin of Safety = Total sale - BEP

$$(20000 \times 40) - 480000$$

$$800000 - 480000$$

$$= 320000$$

d) Sales to earn ₹ 130,000

$$\text{Sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{P/V ratio}}$$

$$= \frac{1,80,000 + 1,30,000}{37.5\%}$$

$$= \frac{3,10,000}{37.5}$$

$$= 826.667$$

$$\text{in (unit)} = \frac{\text{Sales}}{\text{Selling Price}}$$

$$= \frac{826.667}{40}$$

$$= 20.667$$

Calculation of Revised B.E.P increase 20,000

$$\text{B.E.P (sales)} = \frac{\text{Fixed cost}}{\text{P/V ratio}}$$

$$= \frac{1,80,000 + 20,000}{37.5\%}$$

$$= \frac{2,00,000}{37.5}$$

$$= 5,33.333$$

$$\text{in (units)} = \frac{\text{Fixed cost}}{\text{Selling price} - \text{Variable cost}}$$

$$\frac{2,00,000}{15}$$

$$= 13,333 \text{ units}$$



from the following particulars calculate

- i) Profit Volume ratio
- ii) Break even point
- iii) Sales to earn a profit of a ₹ 1,20,000
- iv) Profit when sales are ₹ 1,200,000

direct material per unit ₹ 4.50
direct labour per unit ₹ 3
variable overhead 100% of direct labour
fixed cost 240,000
Selling price 15 per unit
Trade discount 5% on sales

i) Calculation of variable cost

direct material = 4.50
direct labour = 3
Variable Overhead = 3
10.50

ii) Calculation of Selling Price

Selling price = 15
less discount 5% = 0.75
14.25

=> Calculation of plv ratio ^{contribution} = Sale - variable cost

P/v ratio = $\frac{\text{Contribution}}{\text{Sale}}$ $\frac{14.25 - 10.50}{14.25}$
= 3.75

= $\frac{3.75}{14.25}$

= 0.2631%

iii) Calculation of Break Even Point

$$B.E.P = \frac{\text{fixed cost}}{\text{Plv ratio}}$$

$$= \frac{240.000}{26.31\%}$$

$$= 912.200$$

iii) Sales to earn a profit of 1.200.000

$$\text{Sales} = \frac{\text{Fixed cost} + \text{Profit}}{\text{Plv ratio}}$$

$$= \frac{240.000 + 1.200.000}{26.31\%}$$

$$= \frac{3.600.000}{26.31}$$

$$= 1368301$$

iv) Profit when Sales 1200.000

$$\text{Profit} = \text{Sales} \times \text{plv ratio} - \text{Fixed cost}$$

$$= 1200.000 \times 26.31\% - 240.000$$

$$= 315720 - 240.000$$

$$= 75.720 //$$



The Sales and Profit for 2 year are as follows

Year	Sales	Profit
2020	150000	20000
2021	170000	25000

Calculate (i) Profit-Volume Ratio

(ii) BEP

iii) Sales required to Per Earn Profit ₹4000

iv) Margin of Safety at Profit ₹250000

v) Profit made when Sales ₹100000

vi) Calculate 2 years variable cost

i) Calculation of profit volume ratio

$$\text{p/v ratio} = \frac{\text{change in Profit}}{\text{change in Sales}}$$

$$= \frac{20000 - 25000}{200000 - 180000}$$

$$= \frac{5000}{20000}$$

$$= 0.25 \text{ or } 25\%$$

ii) Break even point

⇒ calculation of fixed cost

$$\text{fixed cost} = (\text{Sales} \times \text{p/v ratio}) - \text{Profit}$$

$$(150000 \times 25\%) - 20000$$

$$37500 - 20000$$

$$17500$$

$$\text{Break even point} = \frac{\text{Fixed cost}}{\text{P/v ratio}}$$

$$= \frac{17,500}{25\%}$$

$$= 70,000$$

iii) Calculation of
Sales required to earn a profit of ₹ 40,000
Sales = $\frac{\text{Fixed cost} + \text{Profit}}{\text{P/v ratio}}$

$$= \frac{17,500 + 40,000}{25\%}$$

$$= \frac{57,500}{25\%}$$

$$= 2,30,000$$

iv) Margin of safety.

$$\text{Margin of safety} = \frac{\text{Profit}}{\text{P/v ratio}}$$

$$= \frac{2,50,000}{25\%}$$

$$= 10,00,000$$

v) Profit made when sales are ₹ 1,00,000

$$\text{Sales} \times \text{P/v ratio} - \text{Fixed cost}$$

$$1,00,000 \times 25\% - 17,500$$

$$25,000 - 17,500$$

$$= 7,500$$



vi] Calculation of 2 years Variable Cost

$$V = \text{Sales} (1 - \text{PV Ratio})$$

$$2020 = 150000 (1 - 25\%)$$

$$= 150000 \times 0.75$$

$$= 112500$$

$$2021 = 170000 (1 - 25\%)$$

$$= 170000 \times 0.75$$

$$= 127500$$

Good Luck Ltd sold 14000 bucket, and 18000 buckets at @50 per bucket into consecutive year the company incurred loss of £10000 in the first year end and earned Profit of £10000 in the 2nd year.

Find out amount of fixed Cost Break even Point in Quantity

Sales Required to earn a Profit of £35000

i] Calculation of fixed Cost

$$FC = \text{Sales} \times \text{PVR} - \text{Profit}$$

ii] PVR = $\frac{\text{Change in Profit}}{\text{Change in Sales}}$

$$= \frac{10000 - (-10000)}{(18000 \times 50) - (14000 \times 50)}$$

$$= \frac{20000}{70000 - 70000}$$

$$= \frac{20000}{20000}$$

$$= 1$$

$$PVR = 0.10 \text{ or } 10\%$$

$$PVR = 0.10 \text{ or } 10\%$$

$$\begin{aligned}
 FC &= \text{Sales} \times \text{PVR} - \text{Profit} \\
 &= (14000 \times 50 \times 10\%) - (10000) \\
 &= 70000 - 10000 \\
 FC &= 80000
 \end{aligned}$$

iii] Break Even Point (in sales)

$$\text{BEP} = \frac{\text{Fixed Cost}}{\text{PV Ratio}}$$

$$= \frac{80000}{10\%}$$

$$\text{BEP} = 800000 \text{ (in sales)}$$

Break Even Point (in units)

$$\text{BEP (in) unit} = \frac{\text{BEP}}{\text{Selling Price}}$$

$$= \frac{800000}{50}$$

$$\text{BEP} = 16000 \text{ (units)}$$

iv] Sales required to Earn Profit of ₹ 35000

$$\text{Sales} = \frac{\text{Fixed Cost} + \text{Profit}}{\text{PV Ratio}}$$

$$= \frac{80000 + 35000}{10\%}$$

$$\text{Sales} = 1150000$$

$$\text{Margin of Safety} = \text{Sales} - \text{BEP}$$

$$= 1150000 - 800000$$

$$= 350000$$

Sunbeam Ltd has supplied following information in respect of one of fixed Product

Total fixed cost = 18000

Total variable cost = 30000

Total sales = 60000

Units Sold = 20000 Units

Find out

- i) Contribution Per Unit
- ii) Break even Point
- iii) Margin of Safety
- iv) Profit
- v) Volume of Sales to earn Profit of £ 24000

From the following information calculate

- i) Break even Point in Sales
- ii) PV Ratio
- iii) Contribution
- iv) Profit
- v) Margin of Safety

Sales of £ 500000

Fixed cost 60000

Variable cost 380000